

## FAA DBE Goal Methodology Yellowstone Airport (WYS) Montana Department of Transportation Federal Fiscal Year 2025 – 2027

The Montana Department of Transportation (MDT), in accordance with United States Department of Transportation (USDOT) guidelines, determines MDT's Disadvantaged Business Enterprise (DBE) Goal for Federal Aviation Administration (FAA) funded contracts on a staggered three-year schedule.

MDT calculates the goal using the criteria set forth in 49 CFR Part 26.45. The determination of the level of DBE participation is based on the availability of all DBE businesses that are ready, willing, and able to participate in FAA-assisted contracts in the State of Montana in relationship to all comparable businesses which are known to be available to compete for FAA-assisted contracts.

For Federal Fiscal Year 2025 – 2027, MDT has established an overall DBE goal of 7.4% for WYS to be accomplished through race neutral means.

This methodology and the supporting evidence comply with the requirements of the federal regulations and federal guidance, as well as relevant court decisions, including *Western States Paving v. Washington State Dept. of Transportation*, 907 F.3d 963 (9<sup>th</sup> Cir. 2005).

For Federal Fiscal Years 2025 through 2027, the following projects are anticipated for WYS:

## Contract(s) FY 2025 - \$3,277,740

Project 1. Acquire ARFF Vehicle

Project 2. Construct Terminal Building (Bag Handling)

Project 3. Construct Terminal Building (Bag Make Up)

Project 4. Modify Terminal Bldg (Exst Terminal Demo)

#### Contract(s) FY 2026 - \$2,529,840

Project 1. Expand Apron (Concrete Commercial)

Project 2. Rehabilitate Access Road

#### Contract(s) FY 2027 - \$380,932

Project 1. Acquire Snow Removal Equipment (Plow Truck)

## **Step 1: Determining the Base Figure**

For the Step 1 Base Figure, MDT determined the relative DBE availability in accordance with 49 CFR Part 26.45 (c)(3), which is to use data from a disparity study. MDT utilized data from the 2022 Disparity Study compiled by BBC Research & Consulting (BBC) to set the base figure. According to the report, 91% of all relevant contracting and procurement dollars during the study period went to firms located within Montana<sup>1</sup>. Therefore, Montana was determined to be the relevant geographic market area (RGMA). To examine availability, BBC used a custom-census approach that focused on airport construction and professional services work types that the NPIAS (National Plan of Integrated Airport Systems) airports in Montana awarded as prime contracts and subcontracts during the study period. BBC developed the availability database through surveys of businesses, located in the RGMA, that perform work in airport construction and professional services industries relevant to MDT contracting.

Tables 1-3 calculate the DBE availability using the 2022 Disparity Study data and anticipated work types and associated costs for projects in 2025 - 2027 at Yellowstone Airport. Appendix A provides the cost breakdown by project and the weighted DBE goal associated with the costs.

Table 1 – Weighted DBE Availability using 2022 Disparity Study Data All Anticipated Projects for FY 2025

NAICS	Work Type	Sub/supplier Opportunity (Y=Yes)	Work Item Amount	Item Availability	Item Availability Adjustment	Final Item Availability	Available Work Item Amount
Co	onstruction						
238910 Exc	cavation, site prep, grading, and drainage	У	\$ 325,000.00	9.0%	0%	9.0%	\$29,122
<b>238120</b> Bui	uilding construction	у	\$ 500,000.00	4.4%	0%	4.4%	\$22,166
238210 Ele	ectrical work	у	\$ 175,000.00	14.0%	0%	14.0%	\$24,582
<b>238110</b> Co	oncrete work	у	\$ 120,000.00	17.0%	0%	17.0%	\$20,447
<b>484220</b> Tru	ucking, hauling and storage	У	\$ 225,000.00	17.4%	0%	17.4%	\$39,252
Pro	ofessional Services						
541330 Eng	ngineering	У	\$ 266,154.00	12.2%	0%	12.2%	\$32,381
541380 Tes	esting and inspection	У	\$ 25,000.00	16.3%	0%	16.3%	\$4,072
<b>541370</b> Sur	rveying and mapmaking	У	\$ 640.00	12.2%	0%	12.2%	\$78
*N	National Market products or services are those for						
336211 Mo	otor Vehicle Body Manufacturing	У	\$ 1,000,000.00		0%		\$0
333922 Co	onveyor and Conveying Equipment Manufacturing	У	\$ 640,946.00		0%		\$0

Sum of Available Work Item Amounts (L):

\$172,099

Total Project Amount (M):

\$3,277,740

5.3%
0.0%
0.0%
5.3%

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<sup>&</sup>lt;sup>1</sup> 2022 MDT Disparity Study, Chapter 3.

Table 2 – Weighted DBE Availability using 2022 Disparity Study Data All Anticipated Projects for FY 2026

NAICS	Work Type	Sub/supplier Opportunity (Y=Yes)	Work Item Amount	Item Availability	Item Availability Adjustment	Final Item Availability	Available Work Item Amount	
	Construction							
237310	Highway and street construction	у	\$ 600,000.00	3.2%	0%	3.2%	\$19,466	
237310	Asphalt paving	у	\$ 220,950.00	10.1%	0%	10.1%	\$22,372	
238910	Excavation, site prep, grading, and drainage	у	\$ 230,837.61	9.2%	0%	9.2%	\$21,350	
561990	Traffic control, signs, and guardrails	у	\$ 35,000.00	13.2%	0%	13.2%	\$4,620	
238110	Concrete work	у	\$ 840,000.00	18.3%	0%	18.3%	\$154,061	
484220	Trucking, hauling and storage	у	\$ 50,000.00	16.5%	0%	16.5%	\$8,271	
	Professional Services							
541330	Engineering	у	\$ 505,967.92	8.6%	0%	8.6%	\$43,298	
541380	Testing and inspection	у	\$ 27,084.47	10.1%	0%	10.1%	\$2,737	
541370	Surveying and mapmaking	У	\$ 20,000.00	10.1%	0%	10.1%	\$2,021	
	Sum of Available Work Item Amounts (Q):							

Total Project Amount (R):

\$2,529,840

Adjustments:

Adjustment 1 (T):

Adjustment 2 (U):

Adjusted Contract Goal (V):

11.0%

11.0%

# Table 3 – Weighted DBE Availability using 2022 Disparity Study Data All Anticipated Projects for FY 2027

	Inticipated Projects for Fi	2021						
NAICS	Work Type	Sub/supplier Opportunity (Y=Yes)	Work Item Amount	ltem Availability	Item Availability Adjustment	Final Item Availability	Available Work Item Amount	
	Professional Services							
1330	Engineering	у	\$ 80,932.00	12.2%	0%	12.2%	\$9,847	
	*National Market products or services are those for	which local firms cann	ot compete with a na	tional vendor, r	esulting in no loca	l availability		
3810	Construction & Mining Machinery and Equipment	у	\$ 300,000.00		0%		\$0	
			Total Proje	ect Amount (M)	:		\$380,932	
	Base Contract Goal (N):							
	Adjustments:							
			Adj	ustment 1 (0)			0.0%	
			Adi	iustment 2 (P):			0.0%	
			•					

## Calculation for triennial goal:

(\$172,099 + \$278,197 + \$9,847) / (\$3,277,740 + \$2,529,840 + \$380,932) = 0.074 \* 100 = 7.4

The weighted DBE availability calculation and step 1 base figure is 7.4%.

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## **Step 2: Adjustments to the Base Figure**

During Step 2, MDT examined all evidence available in its jurisdiction to determine what adjustment, if any, is needed to the base figure to arrive at the overall DBE participation goal. MDT considered the following Step 2 adjustments:

- Current capacity of DBEs to perform work, as measured by the volume of work DBEs have performed in recent years;
- Information related to employment, self-employment, education, training and unions;
- Any disparities in the ability of DBEs to get financing, bonding, and insurance;
   and
- Other relevant factors

## **Current Capacity**

The Yellowstone Airport did not have DBE participation in the last three years. Since a past participation adjustment of 0.0% is not allowed, MDT did not adjust based on current capacity.

#### Employment, Education, Training, and Unions

The 2022 Disparity Study conducted analysis related to marketplace conditions in Montana and found that there are barriers that certain minority groups and women face related to human capital, financial capital, and business ownership in Montana. Specifically, Native Americans working in the Montana construction industry were less likely than non-minorities to own construction businesses and Hispanic Americans were less likely than non-minorities to own a professional services business. The 2022 Disparity Study indicated that Native American owned firms did not experience substantial disparities on airport work, so we did not make an upward adjustment for this factor.

#### Financing, Bonding, and Insurance

The 2022 Disparity Study found quantitative and anecdotal evidence that minorities, women, and minority- and women-owned firms in Montana do not have the same access to financing, bonding, and insurance as those owned by white American men. Although the analysis indicates an upward adjustment could be made to address these barriers, the impact of those factors could not be quantified.<sup>2</sup> As a result, MDT chose not to make this Step 2 adjustment.

#### Other Factors

The other factors examined in the 2022 Disparity Study were related to success of minority- and women-owned firms relative to majority-owned businesses in the Montana marketplace. The Study noted quantitative and anecdotal evidence that minority- and women-owned firms are less successful than majority-owned firms and face greater barriers in the marketplace.<sup>3</sup> Although the analysis indicates an upward

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<sup>&</sup>lt;sup>2</sup> 2022 MDT Disparity Study, Chapter 10.

<sup>&</sup>lt;sup>3</sup> 2022 MDT Disparity Study, Chapter 10.

adjustment could be made to address these barriers, the impact of those factors could not be quantified. As a result, MDT chose not to make this Step 2 adjustment.

## Final Step 2 Adjustments to Step 1 Base Figure

After examining all evidence available and evaluating all Step 2 adjustment options, MDT elected to not make any adjustments to the Base Figure. The overall DBE participation goal for Yellowstone Airport (WYS) for Fiscal Years 2025 through 2027 is 7.4%.

## Race Conscious / Race Neutral Evaluation

The 2022 Disparity Study indicated that race- and possibly gender-conscious means may need to be implemented for the portion of the overall goal that cannot be met solely through race neutral measures. While race- and gender-conscious methods may be used, MDT has shown through DBE utilization at other airports and through other Department of Transportation Operating Administrations that it can meet its overall DBE goal solely through race neutral measures. Furthermore, to comply with 49 CFR 26.51, where the maximum feasible portion of the overall DBE goal must be met through race- and gender-neutral measures MDT proposes to meet the overall goal solely through race neutral measures. If the Uniform Report indicates that the Airport fell short or will fall short of meeting the overall goal, MDT will re-evaluate how much of the overall goal can be met through race neutral means and implement race conscious measures (i.e. project specific goals) to meet the remainder of the goal.

#### **Race Neutral Initiatives**

To meet the overall 7.4% DBE goal, MDT is committed to implementing race neutral measures that encourage small business and DBE participation. MDT has implemented several race neutral measures to ensure the maximum feasible portion of the overall goal is achieved through race neutral means, in accordance with 49 CFR 26.51. These include:

- A networking meeting with different Montana airports, consultants, and contractors to encourage relationship building and opportunities to partner on upcoming airport projects
- A Quote Request System that allows a prime contractor to solicit bids from DBE and SBE firms. <a href="https://app.mdt.mt.gov/dbeqt/">https://app.mdt.mt.gov/dbeqt/</a>
- Ensuring a reasonable number of prime contracts are of a size that small businesses can reasonably perform.

MDT provides the following Supportive Services for DBEs and SBEs:

- Long-term development assistance to increase opportunities
- Trainings in contracting procedures
- Assistance to start-up firms
- Identification of potential DBEs and SBEs

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## Appendix A - Weighted DBE Goal by Year and Project

## FY 2025 Projects

## Acquire ARFF Vehicle

NAICS	Work Type	Sub/supplier Opportunity (Y=Yes)	Work Item Amount	ltem Availability	ltem Availability Adjustment	Final Item Availability	Available Work Item Amount	
	Professional Services							
541330	Engineering	У	\$ 88,377.00	12.2%	0%	12.2%	\$10,752	
National Industry Products or Services - No Local Availability								
336211	Motor Vehicle Body Manufacturing	У	\$ 1,000,000.00		0%		\$0	

Sum of Available Work Item Amounts (L):

\$10,752

Total Project Amount (M):

\$1,088,377

Base Contract Goal (N):	1.0%
Adjustments:	
Adjustment 1 (0):	0.0%
Adjustment 2 (P):	0.0%
Adjusted Contract Goal (Q):	1.0%

## Construct Terminal Building (Bag Handling)

NAICS	Work Type	Sub/supplier Opportunity (Y=Yes)	Work Item Amount	ltem Availability	ltem Availability Adjustment	Final Item Availability	Available Work Item Amount
	Construction						
238910	Excavation, site prep, grading, and drainage	у	\$ 175,000.00	9.0%	0%	9.0%	\$15,681
238120	Building construction	у	\$ 400,000.00	4.4%	0%	4.4%	\$17,732
238210	Electrical work	У	\$ 100,000.00	14.0%	0%	14.0%	\$14,047
238110	Concrete work	У	\$ 100,000.00	17.0%	0%	17.0%	\$17,039
484220	Trucking, hauling and storage	У	\$ 75,000.00	17.4%	0%	17.4%	\$13,084
	Professional Services						
541330	Engineering	у	\$ 118,066.00	12.2%	0%	12.2%	\$14,364
541380	Testing and inspection	У	\$ 25,000.00	16.3%	0%	16.3%	\$4,072
	National Industry Products or Services - No Local Av						
333922	,	у	\$ 460,946.00		0%		\$0
	*National Market products or services are those for						

Sum of Available Work Item Amounts (L):

\$96,019

Total Project Amount (M):

\$1,454,012

Base Contract Goal (N):	6.6%
Adjustments:  Adjustment 1 (0):	0.0%
Adjustment 2 (P):	0.0%
Adjusted Contract Goal (Q):	6.6%

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## Construct Terminal Building (Bag Make Up)

NAICS	Work Type	Sub/supplier Opportunity (Y=Yes)	Work Item Amount	ltem Availability	ltem Availability Adjustment	Final Item Availability	Available Work Item Amount
	Construction						
238910	Excavation, site prep, grading, and drainage	У	\$ 50,000.00	9.0%	0%	9.0%	\$4,480
238120	Building construction	у	\$ 100,000.00	4.4%	0%	4.4%	\$4,433
238210	Electrical work	у	\$ 50,000.00	14.0%	0%	14.0%	\$7,023
238110	Concrete work	У	\$ 20,000.00	17.0%	0%	17.0%	\$3,408
	Professional Services						
541330	Engineering	У	\$ 35,351.00	12.2%	0%	12.2%	\$4,301
	National Industry Products or Services - No Local Av						
333922	Conveyor and Conveying Equipment Manufacturing	У	\$ 180,000.00		0%		\$0
	*National Market products or services are those for						

Sum of Available Work Item Amounts (L):

\$23,646

Total Project Amount (M):

\$435,351

Base Contract Goal (N):	5.4%
Adjustments: Adjustment 1 (0):	0.0%
Adjustment 2 (P):	0.0%
Adjusted Contract Goal (Q):	5.4%

## Modify Terminal Bldg (Exst Terminal Demo)

<b>5</b>						
Work Type	Opportunity (Y=Yes)	Work Item Amount	ltem Availability	Item Availability Adjustment	Final Item Availability	Available Work Item Amount
Construction						
Excavation, site prep, grading, and drainage	У	\$ 100,000.00	9.0%	0%	9.0%	\$8,961
Electrical work	у	\$ 25,000.00	14.0%	0%	14.0%	\$3,512
Trucking, hauling and storage	у	\$ 150,000.00	17.4%	0%	17.4%	\$26,168
Professional Services						
Engineering	у	\$ 24,360.00	12.2%	0%	12.2%	\$2,964
Surveying and mapmaking	у	\$ 640.00	12.2%	0%	12.2%	\$78
	Work Type  Construction  Excavation, site prep, grading, and drainage Electrical work  Trucking, hauling and storage  Professional Services Engineering	Work Type Opportunity  Construction  Excavation, site prep, grading, and drainage Electrical work  Trucking, hauling and storage  Professional Services  Engineering  y	Work Type  Opportunity (Y=Yes)  Work Item Amount  Construction  Excavation, site prep, grading, and drainage Electrical work Trucking, hauling and storage  Professional Services  Engineering  y \$ 24,360.00	Work Type Opportunity (Y=Yes) Work Item Amount Item Availability  Construction  Excavation, site prep, grading, and drainage	Work Type Opportunity (Y=Yes) Work Item Availability Item Availability Adjustment  Construction  Excavation, site prep, grading, and drainage Y \$ 100,000.00 9.0% 0% 14.0% 0% 17.00% 17.	Work Type Opportunity (Y=Yes) Work Item Availability Item Availability Item Availability Adjustment Final Item Availability  Construction  Excavation, site prep, grading, and drainage Y \$ 100,000.00 9.0% 0% 9.0% 14.0% 14.0% 14.0% 14.0% 14.0% 14.0% 14.0% 16.0

Sum of Available Work Item Amounts (L):

\$41,682

Total Project Amount (M):

\$300,000

Base Contract Goal (N):	13.9%
Adjustments:	
Adjustment 1 (0):	0.0%
Adjustment 2 (P):	0.0%
Adjusted Contract Goal (Q):	13.9%

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## FY 2026 Projects

## **Expand Apron (Concrete Commercial)**

NAICS	Work Type	Sub/supplier Opportunity (Y=Yes)	Work Item Amount	Item Availability	Item Availability Adjustment	Final Item Availability	Available Work Item Amount
	Construction						
237310	Highway and street construction	у	\$ 100,000.00	3.2%	0%	3.2%	\$3,244
237310	Asphalt paving	у	\$ 220,950.00	10.1%	0%	10.1%	\$22,372
238910	Excavation, site prep, grading, and drainage	у	\$ 205,000.00	9.2%	0%	9.2%	\$18,961
561990	Traffic control, signs, and guardrails	у	\$ 20,000.00	13.2%	0%	13.2%	\$2,640
238110	Concrete work	у	\$ 840,000.00	18.3%	0%	18.3%	\$154,061
	Professional Services						
541330	Engineering	у	\$ 352,008.53	8.6%	0%	8.6%	\$30,123
541380	Testing and inspection	у	\$ 12,084.47	10.1%	0%	10.1%	\$1,221
541370	Surveying and mapmaking	у	\$ 10,000.00	10.1%	0%	10.1%	\$1,011

Sum of Available Work Item Amounts (Q):

\$233,633

Total Project Amount (R):

\$1,760,043

Base Contract Goal (S):	13.3%
Adjustments:	
Adjustment 1 (T):	0.0%
Adjustment 2 (U):	0.0%
Adjusted Contract Goal (V):	13.3%

### Rehabilitate Access Road

NAICS	Work Type	Sub/supplier Opportunity (Y=Yes)	Work Item Amount	ltem Availability	ltem Availability Adjustment	Final Item Availability	Available Work Item Amount
	Construction						
537310	Highway and street construction	у	\$ 500,000.00	3.2%	0%	3.2%	\$16,221
238910	Excavation, site prep, grading, and drainage	у	\$ 25,837.61	9.2%	0%	9.2%	\$2,390
561990	Traffic control, signs, and guardrails	у	\$ 15,000.00	13.2%	0%	13.2%	\$1,980
484220	Trucking, hauling and storage	у	\$ 50,000.00	16.5%	0%	16.5%	\$8,271
	Professional Services						
541330	Engineering	у	\$ 153,959.39	8.6%	0%	8.6%	\$13,175
541380	Testing and inspection	у	\$ 15,000.00	10.1%	0%	10.1%	\$1,516
541370	Surveying and mapmaking	У	\$ 10,000.00	10.1%	0%	10.1%	\$1,011

Sum of Available Work Item Amounts (Q):

\$44,564

Total Project Amount (R):

\$769,797

Base Contract Goal (S):	5.8%
Adjustments:	
Adjustment 1 (T):	0.0%
Adjustment 2 (U):	0.0%
Adjusted Contract Goal (V):	5.8%

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## FY 2027 Projects

## Acquire Snow Removal Equipment (Plow Truck)

NAICS	Work Type	Sub/supplier Opportunity (Y=Yes)	Work Item Amount	Item Availability	Item Availability Adjustment	Final Item Availability	Available Work Item Amount	
	Professional Services							
541330	Engineering	У	\$ 80,932.00	12.2%	0%	12.2%	\$9,847	
	*National Market products or services are those for which local firms cannot compete with a national vendor, resulting in no local availability							
423810	Construction & Mining Machinery and Equipment	У	\$ 300,000.00		0%		\$0	

Sum of Available Work Item Amounts (L): \$9,847

Total Project Amount (M): \$380,932

Base Contract Goal (N):  Adjustments:	2.6%
Adjustment 1 (0):	0.0%
Adjustment 2 (P):	0.0%
Adjusted Contract Goal (Q):	2.6%

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